



FOR IMMEDIATE RELEASE:

## Industry-Leading Strategic Partnership Announced

TNG GP and Retail Merchandising Solutions, Inc. Close on Strategic Investment

**Smyrna, GA, and Livermore, CA, July 29, 2016** -- TNG GP (TNG) and Retail Merchandising Solutions, Inc. (RMSI) are pleased to jointly announce the closing of a strategic investment by TNG in RMSI. This new arrangement will significantly advance RMSI's strategy to expand the geographic breadth and comprehensiveness of its retail execution service offerings.

From its current market coverage area, spanning several regions in the continental United States, Alaska and Hawaii, with this new partnership with TNG, RMSI will now have an operating footprint that spans the whole of the United States. In addition, from its current base of 2,000 highly trained merchandisers, 12 district managers, 93 field supervisors and trainers, and 13 logistics supervisors, RMSI will be able to leverage TNG's massive field force of 400 field managers and almost 10,000 merchandisers, supported by a logistics and distribution base of over 100 distribution centers and depots across the country, trucks making deliveries and performing reverse logistics services at over 50,000 retail store locations each week.

"We are extremely excited to form a strategic alliance with RMSI, which enjoys a simply outstanding reputation," said TNG President David Parry. "We have heard from leading retailers and many consumer packaged goods (CPG) brands that RMSI's service quality is the best in the industry."

Jon Johnstone, RMSI CEO, said, "The key to the agreement was ensuring that it would be mutually beneficial to both organizations and their employees. This allows TNG to add an additional revenue stream and accelerate its diversification efforts while RMSI will have TNG's financial and structural merchandising support to assist with our growth initiatives while providing more opportunities for our employees".

"TNG's initial focus will be supporting RMSI and their operations, capitalizing on our existing field force. Over time, the combined synergies will allow for tremendous growth and solidify RMSI's position as the industry leader of in-store execution services," said John D. Swider, President of TNG's Merchandising division.

RMSI will continue to operate under its existing name/brand, and report results on a stand-alone basis, as an affiliate of TNG.

### About RMSI

RMSI, which was formed in 2000 and is based in Livermore, CA, is an industry-leading provider of retail execution services. Operating under its motto of 'Your brand, in place', RMSI offers a wide range of merchandising and logistics services. RMSI's specialty services include: new store and remodeled store set-ups, reset services, and new item cut-ins, where specific products are removed and replaced at the shelf.

### About TNG

Headquartered in Smyrna, Georgia and with over 12,000 employees TNG operates in all 50 states in the U.S., providing an array of services and products to retailers, CPG companies and manufacturers. TNG is North America's largest and most trusted supplier of periodicals with over 100 years of experience in the industry. TNG is also a rapidly growing supplier of general merchandise products as well as providing merchandising and logistics services throughout the U.S. TNG is proud to be a member of The Jim Pattison Group. For more information please visit [www.tng.com](http://www.tng.com) and [www.jimpattison.com](http://www.jimpattison.com).

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